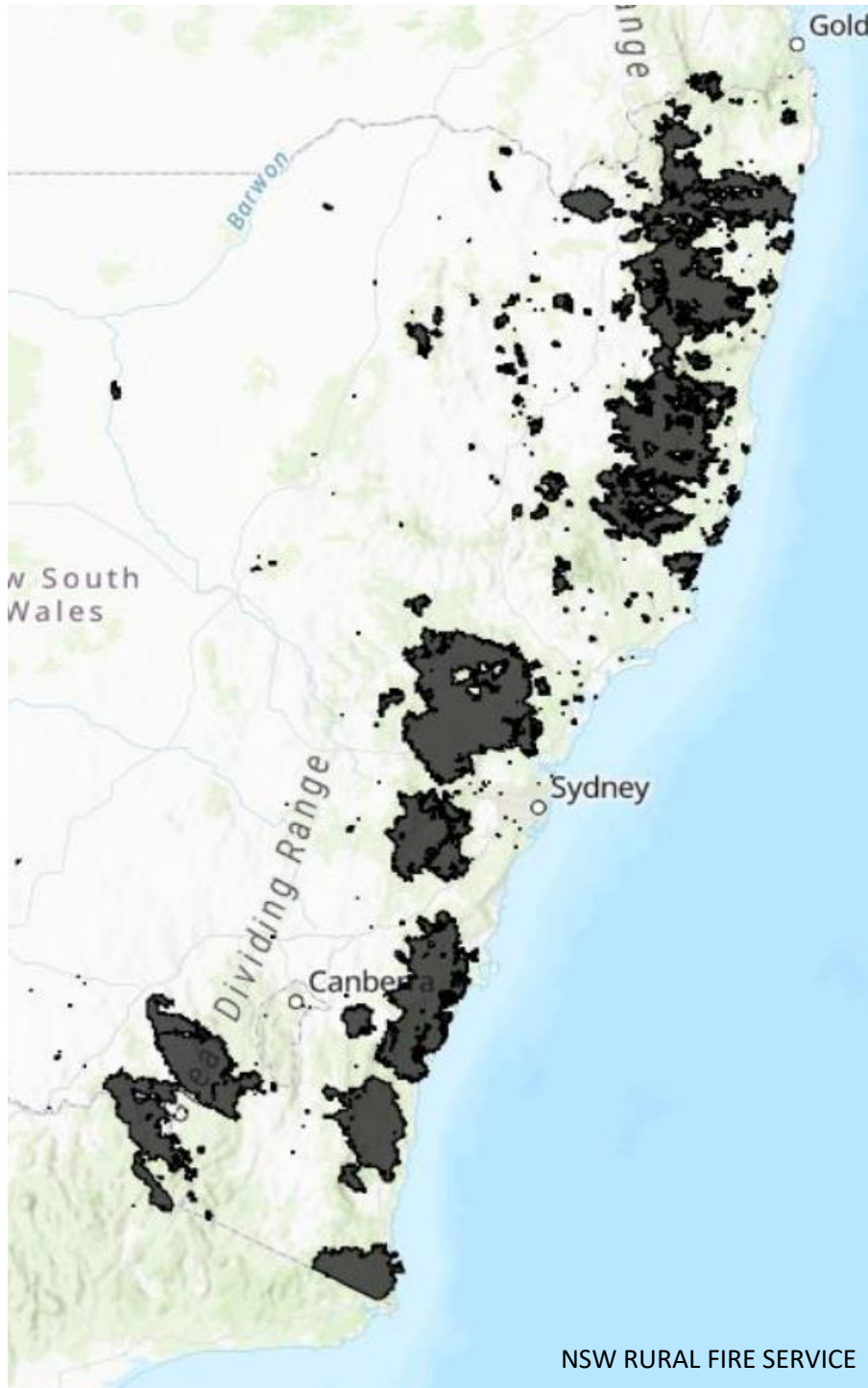


Economic Growth in NSW and Business Opportunities for Japanese Companies

6 February 2020

Consulate-General of Japan, Sydney

Bushfires in NSW



- More than 88 fires, 20 people lost their lives, and more than 2,176 houses were destroyed. Fire has affected more than 5.2 million hectares – almost half of the total area burnt by bushfires in Australia.
- The NSW Government declared the State of Emergency three times (11 Nov, 19 Dec, 3 Jan), and announced a \$1 billion funding boost to rebuild bushfire impacted communities.



(NSW RURAL FIRE SERVICE)

[Reciprocal Assistance between Japan and Australia]

- The Urban Search and Rescue team led by NSW Fire and Rescue Chief Superintendent Robert McNeil operated in Minami Sanriku in the immediate aftermath of the Great East Japan Earthquake and Tsunami in 2011, where 76 members and two search dogs were sent. A Royal Australian Air Force C-17 transported relief stores.
- In January 2020, the Government of Japan dispatched a Japan Disaster Relief Self-Defense Force Unit with two C-130H aircraft to assist with the bushfire emergency. 6,000 masks were also given through JICA as emergency relief goods.

NSW Economy

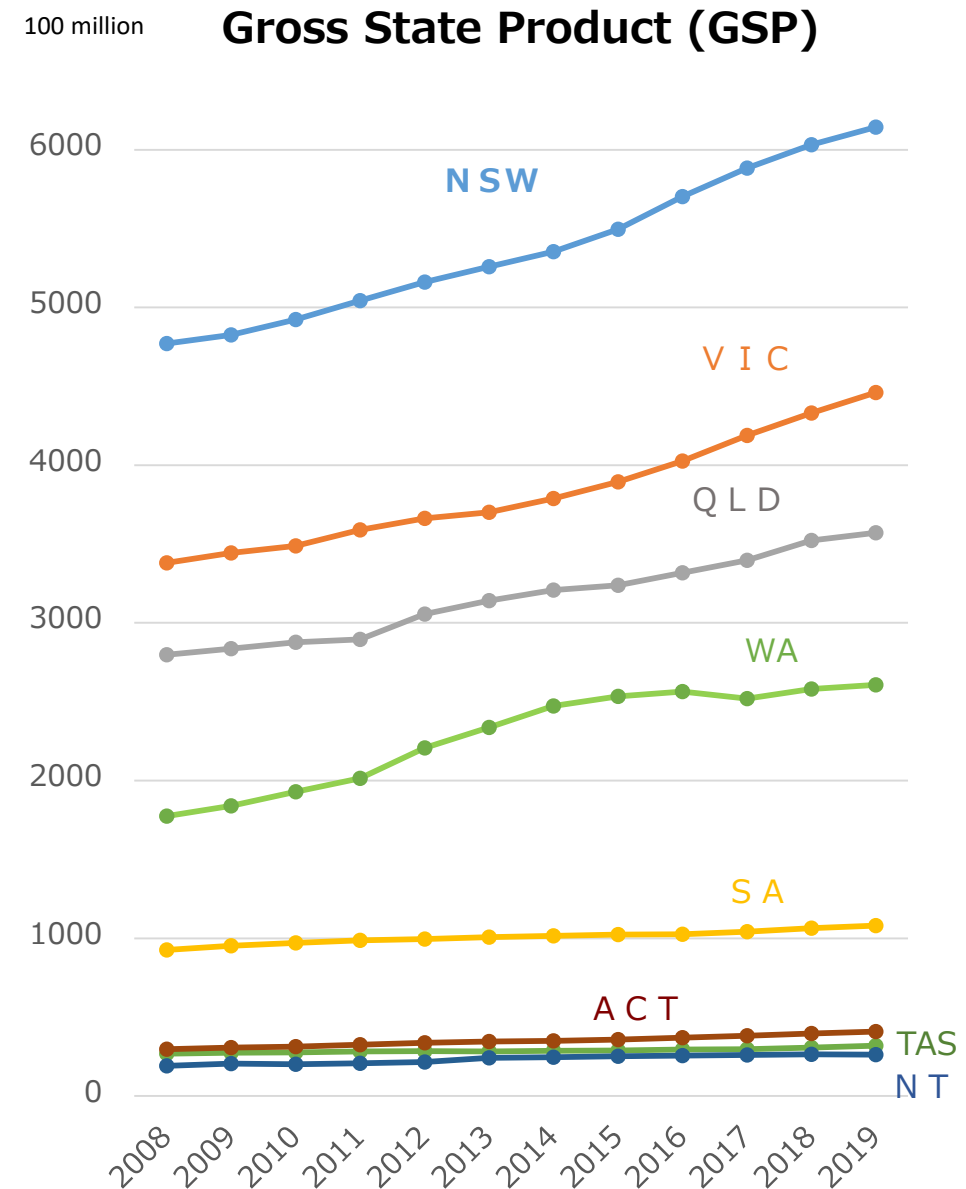
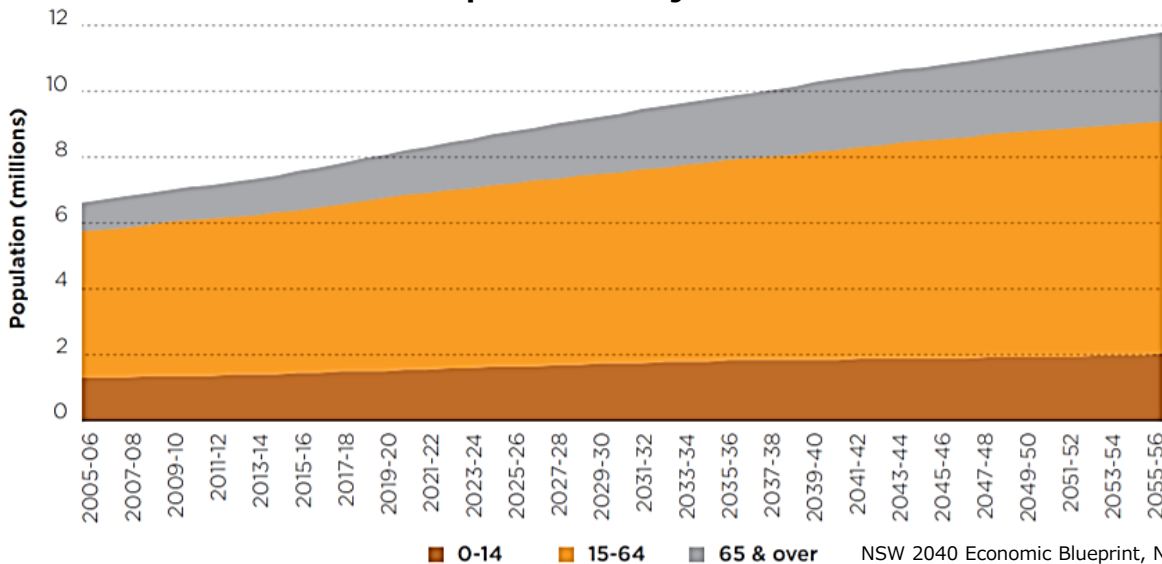
- The NSW Economy is the biggest in Australia, and Australia has 28 years of consecutive annual economic growth.
- One of the few developed countries to maintain high population growth, partly due to a high level of immigration. The working age population is projected to increase.

	Australia	NSW (% in Australia)
Size	7.69 million km ²	0.8 million km ² (approx. 10%)
Population (As of June 2019)	25.36 million	8.09 million (approx. 32%)
GDP/GSP (2018-19)	A\$ 1.89 trillion ※ 1	A\$614.4 billion ※ 2 (approx. 33%)
GDP/GSP per capita (2018-19)	A\$ 74,873	A\$ 76,361 (approx. 102%)

※ 1 Approx. 1.4 times bigger than GDP in Indonesia

※ 2 Approx. 0.85 times bigger than GDP in Thailand

NSW Population Projection

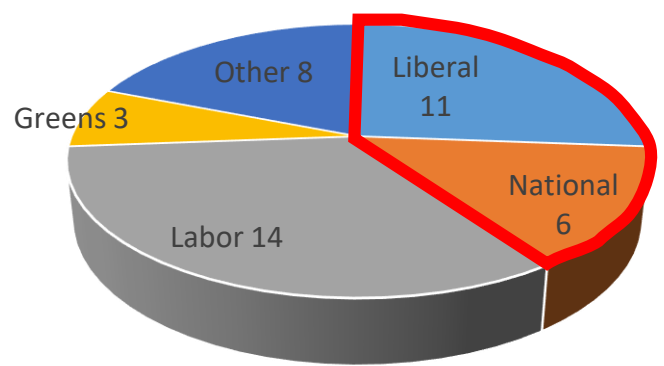


NSW Politics

- The Coalition (Liberal and National Party) won the election in March 2019.
- The government is in its third term since 2011, running a **long term, stable government**.
- Senior government members have **high expectations** of attracting **Japanese business investment** to NSW, especially to the development in Western Sydney.

Legislative Council

48 Seats

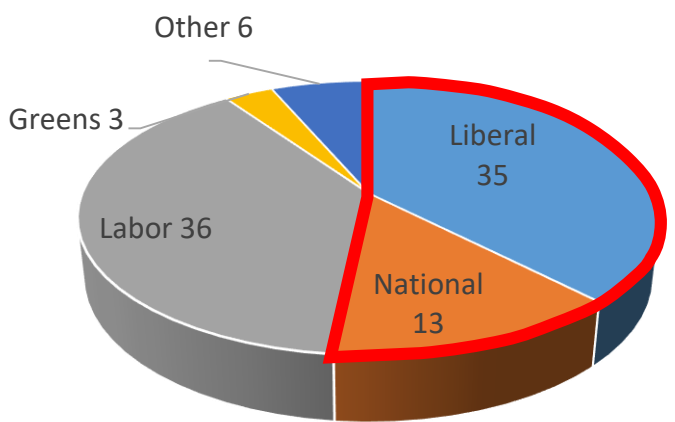


NSW Premier The Hon. Gladys Berejiklian, MP (Liberal Party)

- Appointed in January 2017. Previously Transport Minister and Treasurer of NSW.
- Putting a strong focus on social infrastructure and providing affordability in housing. Announced the investment of \$ 93 billion to NSW infrastructure for next four years.
- Japan was her first official visit destination as NSW Premier (August 2017)

Legislative Assembly

93 Seats



The Hon. John Barilaro, MP Deputy NSW Premier (National)

- Minister for Regional NSW, Industry and Trade
- High expectations for Japanese companies' investment in regional NSW



The Hon. Stuart Ayres, MP Minister for Western Sydney

- Minister for Jobs, Investment, Tourism
- Responsible for the development of Western Sydney

Key Persons in Western Sydney Development



Mr Tim Reardon
Secretary,
Department of
Premier and
Cabinet



Mr Michael Pratt AM
Secretary,
NSW Treasury



Ms Lucy Turnbull
Chair
Commissioner,
GSC*1



Mr Geoff Roberts AM
Global Head of
Relationships,
NSW Treasury
Deputy Chair,
WCAA /
Deputy Chief &
Economic
Commissioner,
GSC



Ms Jennifer Westacott
AO
Chair,
WCAA*2



Mr Sam Sangster
CEO, WCAA

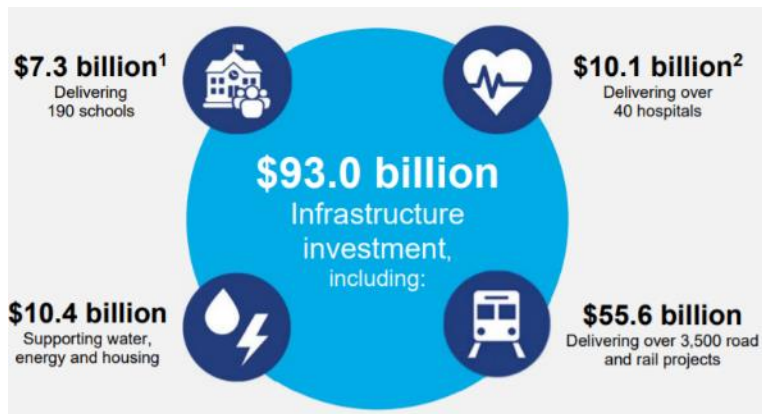
*1 Greater Sydney Commission *2 Western City & Aerotropolis Authority

NSW Infrastructure

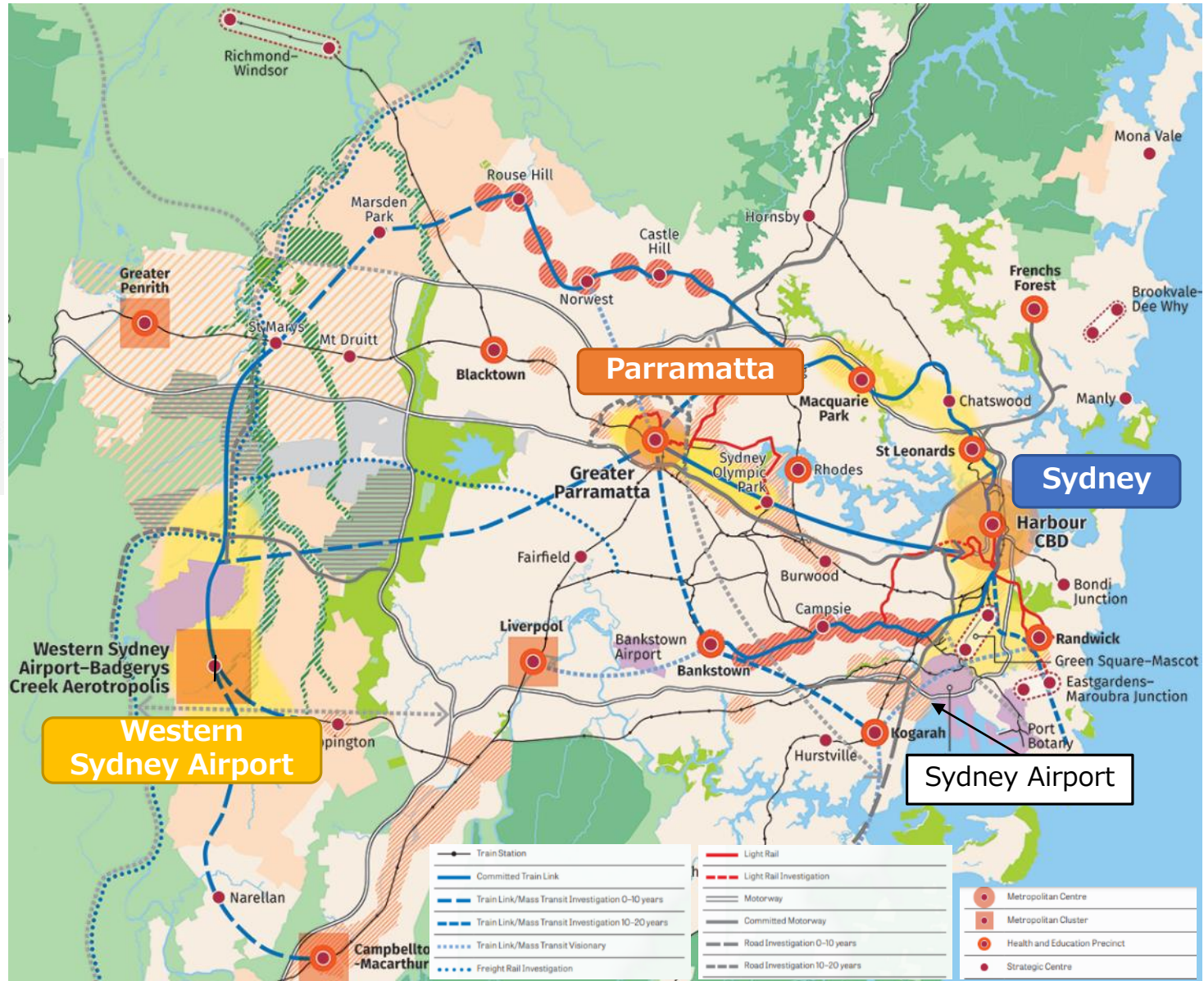
- Strong focus on **infrastructure development** to accommodate **population growth**.
- **Largest national infrastructure development** is underway. The Government will spend A\$93 billion on infrastructure in the next four years.
- Strong focus on **Western Sydney Development**.

Investment in infrastructure for the next four years

A\$93 billion is allocated to infrastructure in NSW Budget.

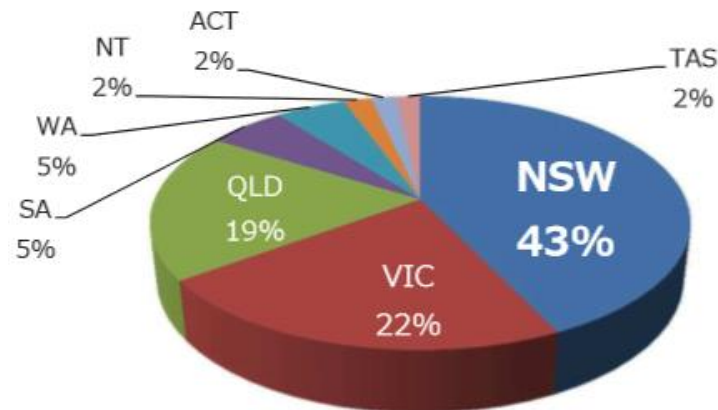


出典：NSW Budget



出典：Greater Sydney Commission 5

State Investment in Infrastructure (Next four years)



出典：NSW Infrastructure Pipeline December 2018

NSW Regional Development

- Regional NSW produces **one-third** of total NSW GSP. Home to about **40%** of the State's population.
- **\$4.2 billion** Snowy Hydro Legacy Fund will be invested to **regional infrastructure**.
- Building **regional infrastructure hubs** and **Fast Rail** project are underway.



NSW州政府 : A 20-Year Economic Vision for Regional NSW (2018年7月发表)

Metro Satellite

- Home to 53% of regional NSW's population
- Mining, Tourism, Food manufacturing

Growth Centre

- Home to 26% of regional NSW's population
- Hubs of growth in regional NSW
- Sophisticated infrastructure

Coastal

- Home to 7% of regional NSW's population

Inland

- Home to 13% of regional NSW's population
- Agriculture

Remote

- Home to 1.5% of regional NSW's population

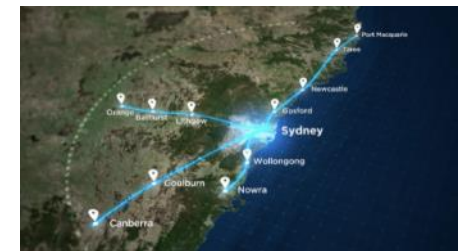
○ Regional Infrastructure Hub

- Special Activation Precinct
- Parkes, Wagga Wagga, Moree



○ Fast Rail

- NSW Government identified four potential routes including a route between Canberra and Sydney.



NSW Economic Strategy

- November 2019 - NSW 2040 Economic Blueprint
- December 2019 – Global NSW-**Senior NSW Commissioner in Japan will be appointed.**

• NSW 2040 Economic Blueprint

Economic Strategy to achieve 2 trillion dollar economy after 2040

The NSW Economic Blueprint is designed to help chart a course for the NSW economy and keep our state strong as we move towards 2040 and beyond.

NSW TOWARDS 2040

Economic boost as **Asian middle class** passes three billion

Efficient government through innovation, reform and **slashing red tape**



NATION'S FIRST TWO TRILLION-DOLLAR ECONOMY AFTER 2040

Increased productivity to counter **ageing population**

Five major urban centres connected by modern infrastructure



Growing regions with **improved transport links and resource security**



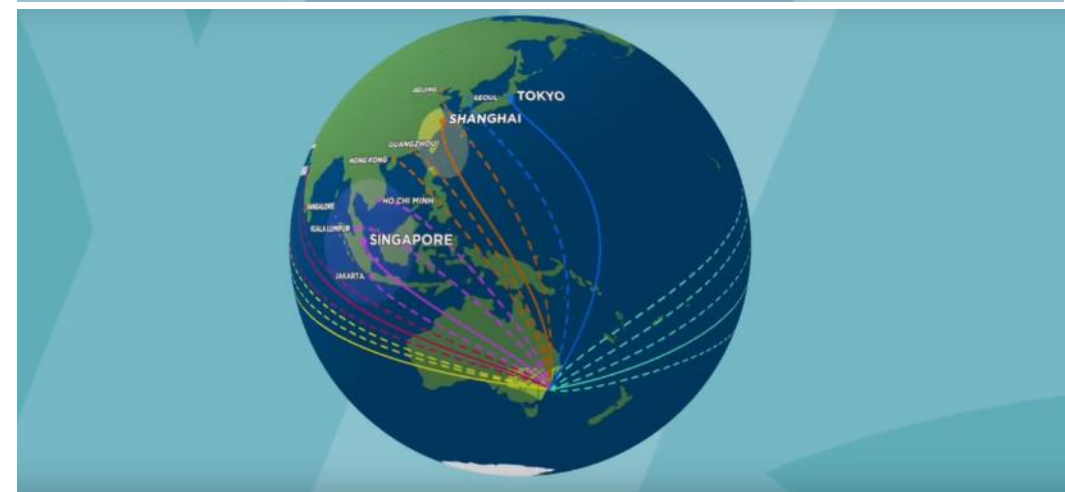
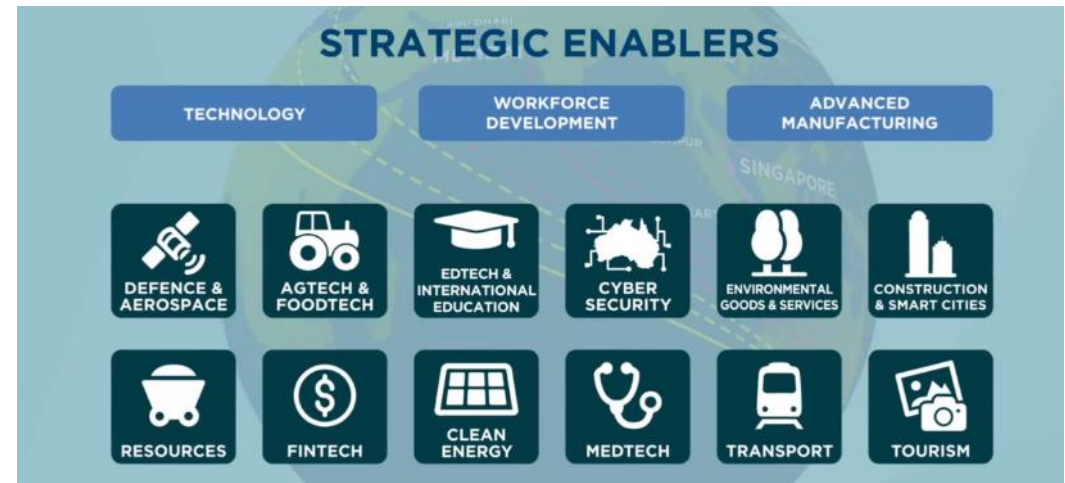
Reliable and affordable energy **with lighter environmental impact**



Innovative industries **focused on priority precincts**

• Global NSW

Appoint Agent General in London, Senior NSW Commissioner in Mumbai, Shanghai, Singapore and Tokyo to strengthen NSW trade and investment network.

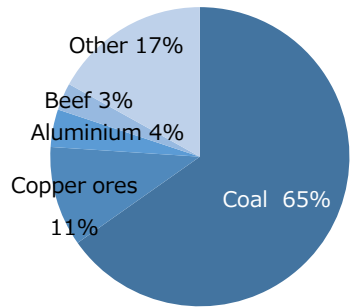


Trade and Investment between NSW and Japan

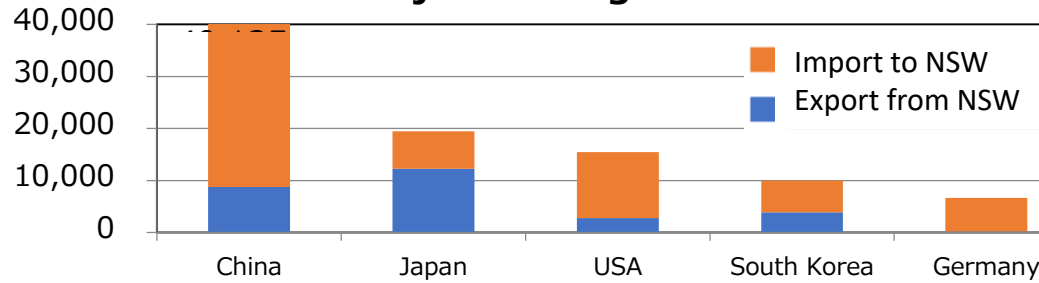
- Japan is **the second largest** trading partner for NSW (**1st for exports and 3rd for imports**) ※
- Main export to Japan is coal, and main import from Japan is passenger vehicles.
- Increasing number of **M&As and direct investments, including infrastructure**, by Japanese companies

※2017/18

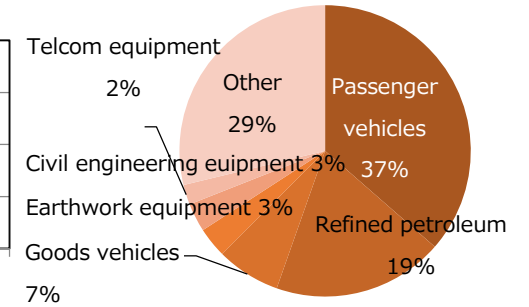
NSW→Japan



NSW Major Trading Partners



Japan→NSW



DFAT Australia's Trade by State and Territory 2017-2018

Recent Japanese M&As

Date	Buyer :Japanese company	Target : Australian company based in NSW	Industry	Deal Value (million A\$)
Oct 2016	Nippon Life Insurance	MLC	Insurance	2,400
Jan 2017	Park 24	Secure Parking	Car Park	210
Apr 2017	Hitachi Construction Machinery	Bradken	Mining Equipment	690
Jul 2017	Asahi Kasei Homes	McDonald Jones	Real Estate Development	Undisclosed
Nov 2017	Daiwa House	Rawson Group	Real Estate Development	330
Aug 2018	Dai-ichi Life	Suncorp Life & Superannuation	Insurance	640
Oct 2018	Mitsubishi UFJ	Colonial First State Global Asset Management	Asset Management	4,000
Feb 2019	Nisshin Seifun Group	Allied Pinnacle	Milling	570

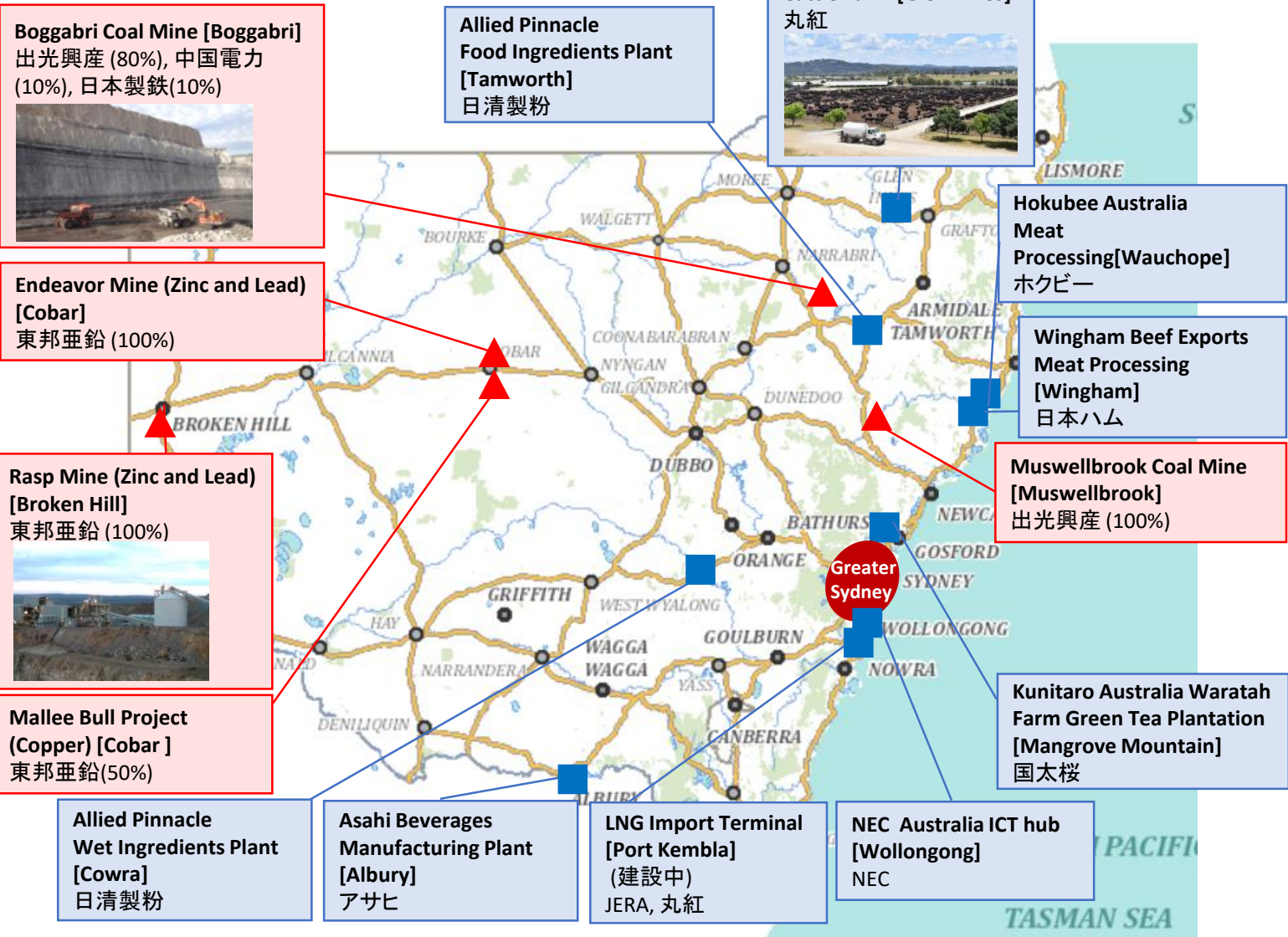
Recent Japanese investments in infrastructure

Company	Project (Industry)
Marubeni	Sydney Metro Port Kembla LNG Port
Mitsubishi Electric	Intercity fleet carriages for Transport NSW
Sekisui House	Real Estate Development
Daiwa House	Real Estate Development
Sumitomo Forestry	Real Estate Development
Kajima Corp	Real Estate Development
Odakyu	Real Estate Development
JERA	Port Kembla LNG Port

Japanese Business in NSW

- There are many Japanese companies based in NSW, contributing to regional jobs and the economy.
- Japanese finance, insurance and trading firms have head offices in the greater Sydney area.

▲ Mining ■ Farm, Factory, Office, Port



Japanese Companies in NSW

Industry	Comp anies
Mining and Resources	1 1
Construction	5
Manufacturing	3 6
Utilities	2
ICT	1 1
Transport and Delivery	1 2
Wholesale/Retail	5 7
Finance/Insurance	1 8
Real Estate/Leasing	5
Other	2 5
Total	1 8 2